



 **Aerotech** **FMS**<sup>TM</sup>

*Single source for local resources and knowledge from across the world*

Aerotech FMS Pvt. Ltd. is being promoted by Mr. G. S. Nagi. Mr. G. S. Nagi, a pilot and an engineer himself who entered the Cargo Industry with Oriental Airlink Pvt. Ltd. in 1992 the first cargo company that started operating cargo charters under the Indian Government's Open Sky Policy for the cargo industry. The company successfully operated for almost five years operating cargo charters between India and the Middle East carrying Meat and other perishables.

Mr. G. S. Nagi was the founder director of Aerotech Aviation India Pvt. Ltd. in 1996. With specialization in air charters (domestic & international) and cargo, the directors and the team put this expertise to use and started providing domestic charters to various high profile clients in India consisting of business houses, political parties, etc.

In 2005 Aerotech Aviation India Pvt. Ltd. acquired its first Helicopter, an Agusta 109C.

The company also started international cargo operations with Kyrgyzstan Airlines. Aerotech was instrumental in securing all the required permits in India for this operation and went on to not only provide cargo on the flights but also setup its own infrastructure to handle these flights in Delhi. In the process we built up valuable infrastructure to handle cargo flights of all sizes right upto AN-124 (120 tons).

We continued our growth in cargo with launch of new operations of Mahan Air in Delhi. We would also like to take the credit for aggressively launching a marketing campaign for Aeroflot 1999 which established Aeroflot as a premium cargo product.

**In 2009 the company sold the helicopter along with the AOC in order to concentrate completely on its Handling / International Charters & Cargo operations.**

Aerotech FMS Pvt Ltd. was established in 2009 with the sole aim of providing high quality and reliable aviation support services. Within a period of 02 years the company has been successful in carving out an exclusive space for itself in this highly competitive trade and is already representing more than 20 big and small operators worldwide for all their permits and handling requirements in the Indian sub-continent.



Aircraft types that we support range from Microlights to B747's. Our business ranges from supporting adventure flights like missions to circumnavigate the globe to charity flights aiming to raise awareness. At the same time we are also supporting scheduled operations with wide body aircraft.



Our quality services have ensured that we have now have a list of highly satisfied customers and that our client list has grown purely on the word of mouth.



**Worldwide Flight Permits** – through our reliable network we offer permits in the shortest possible time at the lowest cost for all our clients.

**Ground Handling** – We are also able to offer the best ground handling arrangements with approved local GHA's.



**Fueling Arrangements**

**MEDEVAC** – we ensure that highest priority is given to the planning and execution of a medevac flight considering its sensitiveness.



**Business Charters**

**Cargo Charters** – Being one of the oldest cargo consolidators in India, we regularly organise, operate and handle cargo charters worldwide.



**Besides the above we also provide consultancy and liason services to start up operators and also assistance in locating and sourcing aircraft / Helicopters.**



Over the past 2 years, Aerotech FMS has painstakingly established a network of agents and local representatives in every part of the world. We are now able to offer worldwide support for all your operations Worldwide at the best possible prices with the same service levels that our clients are now used to.



WHY US



We believe that the biggest resource for an organisation today is its Human Resource. Guided by this belief we have painstakingly selected and trained a team of professionals dedicated to delivering a quality product to our clients. We have initiated many innovative techniques to ensure that the staff remain motivated and are constantly undergoing refresher trainings.

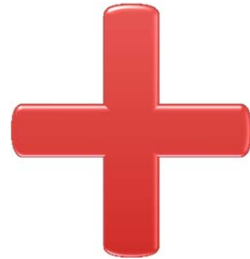
Aerotech FMS Pvt. Ltd. offers its clients a 24/7 operations center ready to take your requests and start the processing immediately. We provide the trip quotes to our clients in the shortest possible time while ensuring to provide the most competitive quotes. We believe in complete transparency and all our clients will agree when we say that our bills do not have any hidden charges. Every dollar charged will be as per the agreement or our quote provided prior to operation.

WHY US



**Our staff ensure that :**

- Permits are available on time
- Only the best handlers are used and lowest possible rates charged to the operators
- All 3<sup>rd</sup> party arrangements are in place as per the operator's request
- All ground personnel at various airports are briefed in details about any special requirements
- Crew briefing sheet is made available for the crew at least 24 hrs prior.



Our staff is sensitised to the nature of MEDEVAC flights. These flights are, therefore, handled by the most experienced and senior staff in the organisation. It is also ensured that the clients are kept updated with operational details and the status. Our team ensures an end to end solution right from the ground transportation from the Hospitals to the airports and vice versa.

Over the years we have built relations with all the reputed Hospitals and ambulance aircraft operators worldwide and can now arrange worldwide transportation in case of any emergency. Our in-house permits and handling teams ensure that all ground arrangements including permits, ground handling, etc are made with minimum time lost.





Having been the oldest player in the Indian Air Charter market and also having been an aircraft owner, we understand the importance of speed in sending quotes. It is this response time that has really brought big business to the company and helped us retain it.

Our entire senior management team is well versed with helicopter operations, its versatility, its limitations and also the required operating parameters to be followed for different type of operations. We regularly provide consultancy as well as operational support to various organisations for a wide variety of operations. These range from Pipeline surveys to executive transport, surveillance operations to flower dropping, medevac to ship to shore transportation, VIP transport to site surveys. We have done it all and can help you with your operations.



We started consolidating cargo in India in 1996 for various CIS points under our previous company Aerotech Aviation India Pvt. Ltd. We regularly operated various freighters like AN-12, IL-76 & AN-124 at the time mainly to Russia and the CIS and Dubai. We were also responsible for complete operational setup of Kyrgyzstan Airlines in India from 1996 to 2002. We continued our growth in Cargo and with the launch of Mahan Air were appointed exclusive CSA in India. Our team is experienced and trained not only in operations but also in cargo sales and have built up a huge network of agents across the country supporting us in sales.

We are now also supporting various international cargo operators for their permits, handling arrangements and also sales support as and when required in India.

**Our Airwaybill is already registered in the customs systems in India.**

We invite you to join us as a business partner at such an exciting time and let us be partners in success.



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